STEP-BY-STEP METHOD TO CREATE YOUR COURSE ON THINKIFIC

SUPERCHARGE YOUR CAREER WITH THE LEADING TECHNOLOGY NOW!

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Step 1: Understand Thinkific and Its Features

Thinkific is an all-in-one platform for creating, marketing, and selling online courses. It allows you to:

- Build courses with multimedia content.
- Host courses on a professional-looking website.
- Accept payments directly through integrated systems.
- Engage students with interactive tools like quizzes and surveys.

Why Choose Thinkific?

- Beginner-friendly with no coding required.
- Offers free and paid plans to suit your needs.
- Provides tools to market and scale your courses.

Step 2: Sign Up and Set Up Your Thinkific Account

- 1. **Visit Thinkific's Website**: Go to <u>www.thinkific.com</u> and sign up for a free or paid plan.
- 2. Create Your Account:
 - o Fill in your name, email, and password.
 - o Follow the prompts to provide details about your course idea.
- 3. Choose a Plan:
 - o **Free Plan**: Great for starters (limited features, but enough for a small course).
 - Paid Plans: Unlock advanced features like custom domains, integrations, and more.
- 4. **Setup Your Platform**:
 - Access the Thinkific dashboard.
 - o Configure settings like your brand logo, business name, and timezone.

Step 3: Plan Your Online Course

Before diving into content creation, strategize your course.

- 1. Choose a Profitable Topic:
 - o Research your niche using tools like Google Trends or forums like Quora.
 - o Validate your idea by surveying your target audience.
- 2. **Define Your Audience**:
 - o Understand their pain points, learning goals, and skill levels.

 Example: If your course is on digital marketing, specify whether it's for beginners or professionals.

3. Create a Course Outline:

- Divide your course into modules and lessons.
- Example structure:
 - Module 1: Introduction to Digital Marketing
 - Lesson 1.1: What is Digital Marketing?
 - Lesson 1.2: Key Concepts in SEO

4. Set Learning Objectives:

 Define measurable outcomes. For example, "Students will be able to create a basic SEO strategy."

5. Decide Course Format:

- o Video lessons (preferred for engagement).
- o PDFs and workbooks for reference.
- Quizzes for assessment.

Step 4: Create Course Content

Now, develop the material for your course.

1. Prepare High-Quality Videos:

- o **Recording Tools**: Use tools like Loom, Zoom, or OBS Studio.
- o **Editing Tools**: Use Camtasia, Adobe Premiere Pro, or Final Cut Pro.
- o Tips:
 - Record in a quiet environment.
 - Use clear visuals and audio.

2. Design Supporting Materials:

- Use Canva or PowerPoint to create PDFs and slides.
- o Include actionable templates, checklists, or assignments.

3. Include Interactive Elements:

- o Add quizzes, polls, and surveys.
- Use tools like Google Forms for detailed feedback.

4. Test Your Content:

- o Share with a small group of people and gather feedback.
- o Make improvements based on their suggestions.

Step 5: Upload Content to Thinkific

Once your course material is ready, it's time to upload it to Thinkific.

1. Create a New Course:

- o Navigate to Manage Learning Content \rightarrow Courses \rightarrow Create New Course.
- o Choose between a blank course or pre-designed templates.

2. Add Modules and Lessons:

- Break your content into modules.
- o Add lessons (videos, quizzes, PDFs, or text).

3. Preview Your Course:

o Test your course as a student to ensure everything works perfectly.

Step 6: Design Your Website

Thinkific allows you to build a website for your course with its drag-and-drop builder.

1. Choose a Theme:

- o Go to **Site Builder** and select a theme template.
- Customize the theme to match your branding.

2. Add Essential Pages:

- o **Homepage**: Showcase your course highlights.
- o **About Page**: Share your story and credentials.
- o Course Page: Detail your course offerings with a clear call-to-action (CTA).

3. Optimize for Mobile:

o Ensure your site is mobile-friendly as many users access courses via phones.

Step 7: Set Up Pricing and Payment Gateways

1. Choose a Pricing Model:

- o Free: For lead generation.
- o One-Time Fee: Set a fixed price for lifetime access.
- o Subscription: Charge a monthly or annual fee.
- o Payment Plan: Allow students to pay in installments.

2. Configure Payments:

- o Connect Thinkific with **Stripe** or **PayPal** to process payments.
- Set the currency and tax settings based on your target audience.

Step 8: Create a Marketing Strategy

1. Build a Sales Funnel:

- o Use Thinkific's landing page builder to create high-converting sales pages.
- o Include:
 - A catchy headline.
 - Course benefits.
 - Testimonials.
 - A strong CTA like "Enroll Now."

2. Promote on Social Media:

- o Use platforms like Instagram, Facebook, and LinkedIn.
- Share teasers and testimonials to create buzz.

3. Email Marketing:

- o Build an email list using tools like Mailchimp.
- o Send newsletters and promotional emails.

4. Offer Discounts:

o Create coupons for early bird offers or seasonal sales.

Step 9: Launch Your Course

1. Set a Launch Date:

- o Announce it on social media and to your email subscribers.
- Use countdown timers to create urgency.

2. Host a Free Webinar:

- o Offer a free session to showcase the value of your course.
- Use tools like Zoom or Google Meet.

Step 10: Engage Students and Collect Feedback

1. Interact with Students:

- Use Thinkific's discussion boards or integrate with Facebook Groups.
- Respond to questions and provide support.

2. Collect Feedback:

- o Use surveys or direct emails to gather feedback.
- o Implement suggested improvements.

Step 11: Analyze and Optimize

1. Monitor Performance:

- o Use Thinkific's analytics to track:
 - Enrollment numbers.
 - Engagement rates.
 - Revenue.

2. Update Your Course:

- o Keep your course content updated to stay relevant.
- o Add new modules or lessons based on trends and feedback.

Step 12: Scale Your Business

1. Create More Courses:

- o Offer advanced or complementary courses to your existing students.
- o Bundle multiple courses for better value.

2. Leverage Partnerships:

o Collaborate with influencers or affiliates to expand your reach.

3. Automate Marketing:

o Use tools like Zapier to automate repetitive tasks (e.g., email follow-ups).

By following this guide, you'll have a fully functional course on Thinkific, ready to generate income while delivering value to your students.

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